OurCrowd Labs



Overview

- OurCrowd Labs will be Israel's first global incubator.
- Its mission is to create a network of world-class incubator labs spread across multiple cities and continents that will spawn the most exciting and valuable companies of the 21st century.
- Our first lab, Labs/02 sits at the heart of Jerusalem's innovation scene and is actively investing in cutting-edge technology that will shape the future.
- OurCrowd Labs invests in outstanding and highly motivated founders, and leads them with a hands-on, mentorship-driven approach that creates significant underlying value. The incubator's program is designed with a boot camp feel to help founders jumpstart their companies towards success.
- OurCrowd Labs' differentiated approach leverages government money on top of its investments to provide highly accretive equity value to its shareholders.



Focus Areas



The Team

OurCrowd Labs is managed by a team of veteran entrepreneurs and industry specialists with international experience



MOSHE RAINES Managing Partner

Prior to Labs/02, Moshe spent 20+ years as an entrepreneur as well as working in various Business Development and Corporate Development executive rolls in Israel and the US. Moshe's experiences covers Aerospace & Defense, Semiconductors, NAND Flash, Wireless Power, and Wireless Mobility with an emphasis on M&A and capital markets. Moshe draws on his vast experience advising companies of all sizes on capital structures, capital raising, M&A and strategic alternatives to be a value-add investor. Moshe received his M.Sc. degree from University of Bridgeport, CT.



STAV EREZ Partner

Prior to joining Labs/02, Stav was an entrepreneur focused on building startup accelerators and helping founders build businesses from scratch. Stav has a knack for taking ideas she is passionate about and bringing them to life. She co-founded SifTech, the first entrepreneurship center and accelerator program in greater Jerusalem and also founded Jnext. In 2016 Stav joined OurCrowd as Director of Business Development. Stav is a graduate of Hebrew University's prestigious PPE program and was featured in Forbes 30 under 30 in 2015.



OFER DAR CFO & COO

Ofer Dar is a seasoned CFO with 20+ years of experience in financial positions of technology companies. Prior to joining Labs/02, Ofer served as CFO of the JVP Jerusalem Incubator. Ofer has extensive experience working with both startups and the Israeli Innovations Authority (formerly OCS). Ofer is a Certified Accountant and holds a BA and MBA from the College of Management.

The Team



MENACHEM SHEFER CTO

Menachem Shefer has over 15 years of experience in the IT industry, with global roles in companies at IBM and Samsung. He received his BSc in Physics and Computer Science from Ben Gurion University and he is an MA candidate in Philosophy of Science from Tel Aviv University. Menachem has significant experience with mentoring startup companies in their R&D process to commercialization.



TAL GILOR Managing Director at Labs/08

Tal Gilor is the Managing Director & CTO of Labs/08. In this role, Tal evaluates and implements venture investments in startups based in Bee'r ShevaPrior to joining Labs/08, Tal spent 11 years working within Motorola Solutions and performed multiple roles, including SW developer, SW Manager, Product Manager, and Open Innovation Manager. In his last roles, Tal managed Motorola Solutions Venture Capital in Israel. Tal holds a B.Sc in Computer Science from Ben Gurion University and MBA from Bar Ilan University.

The Parent: OurCrowd

OurCrowd is the leading global equity crowdfunding platform



The Partners

- OurCrowd Labs seeks to form strategic partnerships with industry leaders.
- Labs/02 is strategically partnered with three key institutions: Motorola Solutions, Reliance Industries, and Yissum.
- This mix of multinational corporations with local technological experts is a powerful combination, facilitating the actualization of Israeli technology through the support of the largest customers and strategic partners in the world.
- OurCrowd's own 60% of Labs/02 equity.



+ Other Sourcing Channels

Commercializes Hebrew University's IP. 125 companies including Mobileye







\$16B market cap US-based telecommunications company

Largest public company in India with holdings across multiple industries

Government Role

- The OurCrowd Labs team has significant expertise in successfully utilizing government incentives as part of a seed investment. As OurCrowd Labs expands internationally it will leverage these incentives to the benefit of its investors.
- Labs/02 benefits from a special government license intended to support deep technological development.
- This license provides up to 85% leverage on the Labs/02 investment in the form of a non-dilutive grant.
- Based on our projected annual investments, this equates to >\$[50M] in government cash over the term of the license.



- Since starting operations in late 2017, Labs/02 has already invested in 11 companies.
- These companies are exactly the types of investments the incubator was created for: deep-tech platforms with extraordinary founders, providing innovative solutions to real world problems.
- Labs/02 anticipates investing in 6-8 companies per year.





C2A seeks to fundamentally change the way the automotive industry protects cars from cyber-attacks. C2A's patented technology protects against attacks on critical systems that bypass conventional network security tools using advanced hacking techniques and memory exploits. C2A has demonstrated their ability to blocks attacks within milliseconds and provides precise forensics. C2A's multi-layered approach is designed specifically for faster, less expensive and simpler integration.

www.c2a-sec.com



ForceNock is a fully automated application security solution that prevents even the most sophisticated malicious attacks on web assets and Application Programing Interface (API). FN's zero configuration solution eliminates the need for setting manual policies, ultimately reducing organization's total cost of ownership (TCO), while better mitigating overall cybersecurity threat risks and expanding the span of the protection.

www.forcenock.com



ITsMine solution offers a new approach for Data Loss Prevention (DLP) that requires no policies, no permanent agent on endpoints, while guaranteeing protection against internal and external attackers. ITsMine is a fully automated solution that was able to demonstrate negligible false positives and without effecting employees' productivity.

<u>www.itsmine.io</u>



Kaholo is a DevOps platform that aims to reduce IT Operational expenses by 60%, enabling DevOps teams to be more efficient and increasing Operation Development on-boarding time by 90%. Kaholo intends to do this while enabling companies to preserve maximum agility, scalability and productivity, in a cloud environment.

<u>www.kaholo.io</u>



Quant LR is a Jerusalem based start up that aims to provide quantum cryptographic solutions which will be based on the quantum key distribution (QKD) technology to protect communicated data. This solution provides ultimate security which is mathematically proven to withstand any attack by contemporary or future, classical and quantum computer systems.

www.quantlr.com



IXDen's IoT cybersecurity software solution protects organizations' IoT critical infrastructure from information tampering, including sensor alteration, fake device introduction, and communication hijacking. IXDen's technology conducts multifactor authentication of IoT devices based on 'biometric-like' identities. Their solution is based on proprietary topological mathematical models, statistics, Artificial Intelligence, and Machine Learning.

www.ixden.com



NetOp provides the first autonomously operated network infrastructure and manages its daily health so you can focus on growing your company into the 21st century

www.netop.cloud



Vizible Zone Transforms mobile phones into accident prevention devices. VZ's unique protocol and algorithms allows it to use existing transceivers and sensors on phones and in cars to provide alerts to endangered pedestrians and the endangering vehicle before an accident occurs through a simple firmware update. VZ is the only solution agnostic to weather and other visual obstacles and its D2D offering makes its real time functionality possible. The solution implements several AI layers for car/pedestrian risk probability prediction process, to maximize data transfer reliability, and to minimize the false alarms rate.

www.vizible.zone

IntellAct

IntellAct provides airlines, airports and ground handling teams full visibility into aircraft's turnaround services at airport's gates. It utilizes a deep-learning video classification algorithm that identifies, in real-time, the start and completion of each turnaround service. Real-time alerts coupled with comprehensive reporting allows for the identification of performance bottlenecks and to address them with a proactive and methodical approach that can yield significant operational improvements.



CorrActions is an advanced, unique and non-invasive BCI (Brain Computer Interface) platform. Current BCI devices require deliberate, conscious thought. CorrActions platform reads subconscious signals and can connect to a wide range of machines. Furthermore, CorrActions' solution overcomes the biggest challenge of all, the need to develop minimally invasive solutions. CorrActions is 100% software and is entirely non-invasive. It is based on unique neuroscience algorithms that detect, decode and translate human brain signals into code in real time. As a result, CorrActions' platform can be harnessed to teach machines of humans' needs, enhance human skill training and prevent human errors in real time.



MagniLEARN uses advanced AI, Linguistic Algorithms and NLP technologies to completely personalize any student's second language acquisition experience. MagniLEARN's unique engine allows it to autonomously and dynamically generate student-appropriate lessons while constructively correcting any errors made. Using MagniLEARN speeds up language acquisition by at least a factor of 3 when compared to existing methods.

+ More to come...

Underlying Magic

Seasoned Entrepreneurs



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Fortune 500 Companies





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MAGNA











Latest Mentions in the World Press



Incubator OurCrowd Labs/02 signs Agreement with Two Leading Korean VC Firms: Yozma Group Korea and DTNI

ANGEL >>> NEWS OurCrowd's LABS/02 Partner with South Korea's DTNI and Yozma



Israeli Firm Among Top 10 Startups at Asia's Largest Cybersecurity Confab

VentureBeat

<u>C2a gives its vehicle hacking technology away to help protect connected cars</u>



<u>OurCrowd's Labs/02 Incubator Company c2a Now Available to Auto</u> <u>Manufacturers Worldwide to Protect Connected Cars Against Cyber Threats</u>



"Labs/02 [OurCrowd's] incubator ready to invest over the next 10 years in at least 100 Early Stage startups in collaboration with the Israel Innovation Authority, the Israeli institution for innovation, a private company led by the Ministry of Economy with a budget of 350 million a year."